

Fact Sheet: Benefits of Hawai'i's Tourism Economy

Hawai'i Tourism Industry in October 20241

there were 774,617 visitors to the Hawaiian Islands in October 2024, a 5.4 percent growth from the same month last year. Total visitor spending measured in nominal dollars was \$1.58 billion, up 6.2 percent compared to October 2023. Total visitor arrivals in October 2024 represent a 97.3 percent recovery rate from pre-pandemic October 2019 (796,191, -2.7%) and total nominal visitor spending increased compared to October 2019 (\$1.33 billion, +19.6%).

In October 2024, 738,989 visitors arrived by air service, mainly from the U.S. West and U.S. East. Additionally, 35,627 visitors arrived via out-of-state cruise ships. In comparison, 700,390 visitors (+5.5%) arrived by air and 34,251 visitors (+4.0%) came by cruise ships in October 2023, and 775,675 visitors (-4.7%) came by air and 20,516 visitors (+73.7%) came by cruise ships in October 2019. The average length of stay by all visitors in October 2024 was 8.33 days, which was shorter than October 2023 (8.53 days, -2.4%), but similar to October 2019 (8.38 days, -0.6%).

Hawai'i Tourism Industry in the First 10 Months of 2024:

- Total Visitor Spending: \$17.09 billion, down from \$17.26 billion (-1.0%) in the first 10 months of 2023, but higher than \$14.63 billion (+16.8%) in the first nine months of 2019.
- > State Tax Revenue (direct, indirect, and induced): \$1.98 billion, compared to \$2.02 billion (-1.6%) in the first 10 months of 2023 and \$1.71 billion (+16.1%) in the first 10 months of 2019.
- ➤ **Visitor Arrivals: 8,008,118 visitors**, compared to 8,062,881 visitors (-0.7%) in the first 10 months of 2023 and 8,625,156 visitors (-7.2%) in the first 10 months of 2019.
- Average Daily Census²: 228,084 total visitors, compared to 236,691 visitors (-3.6%) in first 10 months of 2023 and 246,105 visitors (-7.3%) in first 10 months of 2019.
- Total Air Service: 49,626 transpacific flights with 11,018,622 seats, compared to 49,896 flights (-0.5%) with 10,946,170 seats (+0.7%) in the first 10 months of 2023 and 51,219 flights (-3.1%) with 11,293,484 seats (-2.4%) in the first 10 months of 2019.

TAT Collections (Fiscal Year)

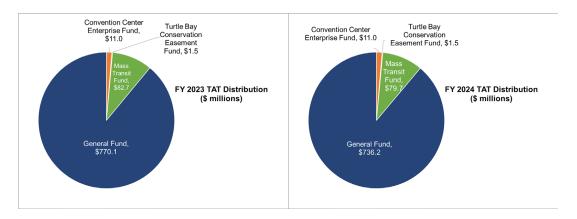
- FY 2018: The state collected \$554.9 million in TAT; an increase of 9.2 percent compared to FY 2017. (The TAT rate was increased to 10.25 percent, effective January 1, 2018. Tax revenues generated to be allocated to the Mass Transit Special Fund).
- > FY 2019: The state collected \$600.3 million in TAT; an increase of 8.2 percent compared to FY 2018.
- > FY 2020: The state collected \$564.3 million in TAT, down 6.0 percent compared to FY 2019.
- FY 2021: The state collected \$215.3 million in TAT; a decrease of 61.8 percent compared to FY 2020.
- FY2022: The state collected \$738.7 million in TAT; an increase of 243.1 percent compared to FY 2021.
- FY2023: The state collected \$865.3 million in TAT; an increase of 17.1 percent compared to FY 2022.
- > FY2024: The state collected \$762.4 million in TAT, compared \$865.3 million (-11.9%) collected in FY 2023.

¹ 2024 visitor statistics are preliminary. 2019 - 2023 visitor data are the final numbers and reflect updated airfare statistics from DIIO Mi Airline database, and final passenger counts from Airline Traffic Summary reports.

² Average daily census measures the number of visitors present on any given day.

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For FY2025 (July 2024 - October 2024), the state collected \$270.7 million in TAT, compared \$282.8 million (-4.3%) collected in FY 2024 (July 2023 – October 2023), and \$226.4 million (+19.6%) collected in FY 2020 (July 2019 – October 2019) (Preliminary data from Dept of Taxation).



Hawai'i Tourism Industry in Calendar Year 2023:

- > Total Visitor Spending (Air, Cruise and Supplemental Business): \$20.87 billion, up from \$19.80 billion (+5.4%) in 2022 and \$17.84 billion (+16.9%) in 2019.
- > State Tax Revenue (direct, indirect, and induced): \$2.42 billion, compared to \$2.30 billion (+5.4%) in 2022 and \$2.08 billion (+16.2%) in 2019.
- Visitor Arrivals: 9,657,607 visitors, up 4.6 percent from 9,233,983 visitors in 2022. Total arrivals declined 7.0 percent when compared to 10,386,673 visitors in 2019.
- Average Daily Census: 236,784 visitors, compared to 233,534 visitors (+1.4%) in 2022 and 247,564 visitors (-4.4%) in 2019.
- Jobs supported (direct, indirect, induced): 213,000.
- Total Air Service: 59,725 transpacific flights with 13,118,442 seats, compared to 60,153 flights (-0.7%) with 12,745,630 seats (+2.9%) in 2022 and 61,778 flights (-3.3%) with 13,619,247 seats (-3.7%) in 2019.

Hawai'i Tourism Industry in Calendar Year 2022

- > Total Visitor Spending (Air, Cruise, and Supplemental Business): \$19.80 billion, up 11.0 percent from \$17.84 billion in 2019.
- > State Tax Revenue (direct, indirect, and induced): \$2.30 billion, compared to \$2.08 billion (+10.3%) in 2019.
- Visitor Arrivals (Air and Cruise): 9,233,983 visitors, down 11.1 percent from 10,386,673 visitors in 2019.
- > Average Daily Census: 233,534 visitors, compared to 247,564 visitors (-5.6%) in 2019.
- > Jobs supported (direct, indirect, induced): 202,000.
- Total Air Service: 60,153 trans-Pacific flights and 12,745,630 seats, compared to 61,778 flights (-2.6%) and 13,619,247 seats (-6.4%) in 2019.

Hawai'i Tourism Industry in Calendar Year 2021

- ➤ Total Visitor Spending (Air, Cruise, and Supplemental Business): \$13.15 billion. Visitor spending declined 26.3 percent from \$17.84 billion in 2019.
- > State Tax Revenue (direct, indirect, and induced): \$1.54 billion; a decrease of 26.3 percent from \$2.08 billion in 2019.
- Visitor Arrivals (Air and Cruise): 6,777,760 visitors (+150.3%), more than double the arrival count of 2,708,258 from 2020. Total visitor arrivals decreased 34.7 percent compared to the 10,386,673 visitors in 2019.

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- > Average Daily Census: 178,938 visitors; compared to 78,305 visitors in 2020, versus 247,564 visitors in 2019.
- > Jobs supported (direct, indirect, induced): 160,000.
- Total Air Service: 51,904 trans-Pacific flights and 10,735,084 seats; compared to 24,372 flights and 5,318,667 seats in 2020, versus 61,778 flights and 13,619,247 seats in 2019.

Hawai'i Tourism Industry in Calendar Year 2020

- ➤ Visitor Spending: NA³
- > State Tax Revenue (direct, indirect, and induced): NA
- Visitor Arrivals (Air and Cruise): 2,708,258 (-73.9% compared to 2019).
- Average Daily Census: 77,915 visitors (-68.3% compared to 2019).
- > Total Air Seats: 5,318,667 (-60.9% versus 2019).

Hawai'i Tourism Industry in Calendar Year 2019

- > Visitor Spending (Air, Cruise, and Supplemental Business): \$17.84 billion (+1.1%, versus 2018).
- > State Tax Revenue (direct, indirect, and induced): \$2.08 billion (+1.1%, versus 2018).
- ➤ Visitor Arrivals (Air and Cruise): 10,386,673 (+5.0% versus 2018).
- > Average Daily Census: 247,564 visitors (+2.4% versus 2018).
- > Jobs supported (direct, indirect, induced): 217,000.
- > Total Air Seats: 13,619,349 (+2.9% YOY versus 2018).

Hotel Occupancy Rates:

Occupancy Rate	2023	2022	2021	2020	2019	2018	2017	2016
State	74.7%	73.6%	57.5%	37.6%	80.7%	80.3%	80.2%	79.1%
Oʻahu	79.6%	75.4%	55.6%	39.2%	84.0%	83.7%	83.5%	84.2%
Maui County	66.1%	67.6%	60.3%	34.6%	77.7%	75.9%	77.0%	75.8%
Island of Hawai'i	70.2%	74.9%	60.5%	39.7%	77.0%	74.6%	74.8%	68.7%
Kauaʻi	74.6%	77.7%	57.2%	33.2%	72.5%	77.5%	75.7%	72.6%

Source: STR, Inc.

Historical Visitor Spending and Job Supported data:

Year	Total Daily Expenditures, Includes Sup Business	# of Jobs Supported
2022	\$54.3 million	202,000
2021	\$36.0 million	160,000
2020	NA	NA
2019	\$48.9 million	217,000
2018	\$48.3 million	215,000
2017	\$46.0 million	205,000
2016	\$43.5 million	194,000
2015	\$41 million	177,000
2014	\$41 million	168,000
2013	\$40 million	163,000
2012	\$39 million	161,000

³ Comparative annual 2020 visitor spending statistics were not available, as the Departure Survey could not be conducted between April through October 2020 due to COVID-19 restrictions.